	Total Marks	: 75
Time: 2 1/2 Hours		
Time	vith internal choice options and carry 15 m l marks	narks each.
NOTE:	with internal choice option	
1) All Questions are computator; 2) Figures to the right indicate ful 2) Figures to the right indicate ful	l marks	
2) Figures to the right indicate 3) Use of simple Calculator is allo	wed answer for practical questions.	
3) Use of simple	wed t of your answer for practical questions.	(08)
4) Working 20	(Any 8):	
Q.1) A) Choose the correct option	on to buy logistics services from external sou	rces rather
Logistics is the decision	on to buy logistics services from	
- house		
than operate in house. (b)	Green,	Marie Marie and American
(a) Reverse, (d)	Standard is to reduce the number of times the product	18
2) The main objective of	is to reduce the name	
handled. (b)	T reportation.	
= 1 -ing	Transportation, Warehousing	
(c) Material Handling, (d)	into one large shipment is termed as	
3) Combining several shipments	Warehousing into one large shipment is termed as Assortment,	
(a) Sorting,	) Cross Docking	
(c) Consolidation,	Flat car.	
4) COFC stands for	Corrier	
(a) Carton,	l) Crane logistics cycle is to move products o oution network.	r materials
(c) Container,	logistics cycle is to move products	
5) The primary goal of the backward through the distribution	oution network.	
backward unoug-	b) Reverse,	
(a) Green,	d) Outbound	
(c) Inbound,	of performance measurement.	
6) is not an objective (	(b) Monitoring,	
( Dlanning		Human resource
(c) Controlling,	stics parks are Land and area,	in the plant of
(a) Flaming, (c) Controlling, 7) Basic requirements of Logi	A STATE OF THE STA	
availability.	(b) Warehouse	
(a) Plant	(d) Connectivity	or.
(c) I.T.	ndling equipment does not requi	
(a) Fork Lift truck,		
(a) Industrial Trucks,	(d) Conveyors	
9) Transportation creates	utility	
n 1ot	(b) Economic (d) Place  Sweetly chain leads to	effect.
(c) Time	(d) Flace	Circum
10) Lack of communication	(d) Place between members of supply chain leads to _ (b) Bull- Whip,	
(a) Miscommunication,	(d) Bad	
(c) Classical,	The second secon	
The state of the s	2	
D. the		

# Q.1) B) Match the Following (Any 7)

(07)

1) Deep water ports	(a) External Performance Measure		
2) Top down approach	(b) Decentralization		
3) Bottom-up approach	(c) Elevator		
4) 3PL	(d) Freight Trains		
5) 4PL	(e) Owns Logistical Infrastructure		
6) Benchmarking	(f) Paints		
7) Tinplate	(g) Centralization		
8) D.F.C	(h) Planning and Designing activities		
9) Fixed path M.H. equipment	(i) Cranes		
10) Variable M.H. equipment	(j) Fully loaded ship		

- Q.2) a) Explain the concept of Logistical Information System(LIS). Explain the Principles and types of LIS. (08)
  - b) What do you mean by Packaging? Explain various functions of packaging. (07)

OR

c) From the following data calculate a 3 period weighted moving average with weights as 3, 2 and 1. The largest weight is assigned to most recent period and current demand value. Also forecast the demand for 9<sup>th</sup> month. (10)

Period (Month)	1 0	2	3	4	5	6	7	8	9
Demand in Units	150	160	180	190	140	120	170	175	?

d) Explain the objectives of Logistical Network analysis

(05)

Q.3)

- a) Explain the concept of Supply Chain Management with the help of its any 3 functions and any 3 participants in the supply chain network. (08)
- b) What do you mean by a warehouse? Explain warehousing functions with reference to storage of production support items. (07)

#### OR

- c) Discuss the concept of Performance measurement in supply chain, also explain dimensions/types of internal performance measures. (08)
- d) What are different Global Logistics trends? Justify with examples. (07)

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## Q.4)

- a) I.T. plays a very important role in Logistics and Supply chain management. Justify the statement with the help of any four I.T. Infrastructure tools used in Logistics and Supply chain.
- b) Explain in detail role of Pipeline and Ropeways mode of transportation in building a sustainable economy. (07)

#### OR

c) Write a detailed Note on Reorder Level and calculate the sum on ROL. Daily consumption of raw material in the production process is 300 units. Lead time for delivery is 5 days. Company's policy is to keep safety stock equal to six days daily consumption. Calculate ROL.

(05)

d) Explain any five ways to enhance customer service.

### Q.5)

## (a) Read the following case and answer the questions given below:

"Happy Kids" is a toy manufacturing company which is in the business for the past two decades. The manufacturing unit is situated in Mumbai, while its sales and marketing are spread over a large geographical area, especially in the major cities across the country. Over the years, a number of competitors have sprung in the field. Far from child's play, the company found that the toys' sector is a tough business. Some of the problems faced by it are:

- There is a massive sale during the festival seasons. If the company's product is delayed, the valuable market is missed.
- "Fashion" or "cult" status products influence the market. Any wrong decision in this matter, means loss of sales and build-up of unwanted inventory
- There are high marketing and promotional costs. If these programmes go out, the sales drop massively
- Any misjudge of the market can also mean closing down of the company
- The company has problems regarding stock holding at its distribution centers. This is mainly due to wrong inputs from feedbacks and improper surveys.
- The company relies mainly on hired fleet of road transport. The services are not up to the mark in terms of delivery schedules, safety of goods from pilferage/theft, and mishandling of product.
- Marketing strategies are far from adequate. They are not effective enough to counter the strategies adopted by the competitors.

You are called upon by the management of "Happy Kids" to head their logistics operations. You are required to study and guide the company with reference to following questions:

What strategies could "Happy Kids" implement to improve the reliability and safety of its transportation network, especially given its reliance on hired fleets for road transport?

(05)

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- 2) What role does collaboration with suppliers and distributors play in improving the responsiveness of "Happy Kids" to market trends and customer preferences? (05)
- 3) As a Logistics Department Head what suggestions would you recommend to the toys manufacturing company to solve the above mentioned problems? (05)

OR

Q.5) b) Write short notes on (Any 3):

(15)

- 1) RORO
- 3) Drawbacks of Logistical Outsourcing
- 5) Golden Quadrilateral

- 2) Green Logistics
- 4) Mission based costing

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