

Duration: 2 ½ Hours

Max. Marks: 75

- N.B.: 1) All the questions are compulsory.
2) Figures to the right indicate the marks.

Q.1 (A) State whether the following statements are True or False (**any Eight**) (08)

- a) All changes come at cost.
- b) Shared rewards increases support for change.
- c) Rotating shifts are cause of stress.
- d) Synergy refers to the additional energy in team.
- e) Group size influences behavior.
- f) Role perception is matter of inception.
- g) Machiavellian personalities are not very comfortable in playing politics.
- h) The forcing strategy often results in lose-win situation.
- i) Herzberg proposed that human beings have a hierarchy of five needs.
- j) Job satisfaction is positively correlated with absenteeism.

(B) Match the column (**any Seven**): (07)

Column A	Column B
1) Predict Behavior	a) Meaningful Involvement
2) Autocratic model	b) Characteristic of stimuli
3) Empowerment	c) Can adversely affect perception
4) Contrast	d) Distinct pattern of traits
5) Harold Kelly	e) Personal factor
6) Stereotypes	f) Factors inherent in job
7) Unique	g) Power
8) Age	h) Lose-lose outcome
9) Skill	i) Attribution Theory
10) Avoiding Strategy	j) Goal of OB

Q.2 (A) 'OB is interdisciplinary in nature,' elaborate. (08)

Q.2 (B) Explain the factors that contribute to differences in perception. (07)

OR

Q.2 (P) Explain Equity theory. (08)

Q.2 (Q) Explain factors inherent in job. (07)

Q.3 (A) Explain sources of conflict. (08)

Q.3 (B) What is integrative bargaining? Explain in detail its features and measures to promote integrative bargaining. (07)

OR

Q.3 (P) Explain different types of power. (08)

(Q) What are various political tactics use to gain power? (07)

Q.4 (A) What is a group? Explain reasons for joining group. (08)

Q.4 (B) Write difference between formal group and informal group. (07)

OR

Q.4 (P) Write difference between Team and Group. (08)

Q.4 (Q) Explain the effects of stress. (07)

Q.5 (A) What are various strategies for coping with stress? (08)

(B) Explain benefits of counselling. (07)

OR

Q.5 (P) Write short note on any three of the following: (15)

- a) Big five model of personality
- b) Abraham Maslow's hierarchy of needs
- c) Escalation to commitment
- d) Levels of conflict
- e) Groupthink
