

- N.B.
- 1 Question **ONE** is compulsory
  - 2 Attempt any **THREE** questions out of the remaining
  - 3 Figure to the right indicate full marks
  - 4 Diagram at appropriate places carries marks

- 1
- (a) Explain Active listening and reflective responses 05
  - (b) Write short note on Trait theory of leadership 05
  - (c) Differentiate between Charismatic and Transformational leaders 05
  - (d) Discuss three disadvantages of team work with examples 05
- 2
- (a) Describe Martin Seligman's theory of learned helplessness & theory of optimism *Module 3* 10
  - (b) How leader's role in team based organization can be improved? 10
- 3
- (a) Who is the effective leader? Explain the traits of effective leaders 10.
  - (b) Discuss in detail the interpersonal skills? *Module 4* 10
- 4
- (a) Explain how 360° feedback program fail in organization. *Module 4* 10
  - (b) How the lateral thinking is effective to solve the problem in organization 10
- 5
- (a) How the body language effect on leadership 10
  - (b) What are good objectives for personal development? *Module 1* 10
- 6
- (a) How creativity can be enhanced in individuals in organization. *Module 6* 10
  - (b) Explain in type of conflicts in management. *Module 6* 10

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