

B.E. / Sem VII / chemical / CBSAS. / High Performance Leadership
12/12/2017 11.00 am to 2.00 pm,

Q. P. Code: 27716

(3 Hrs)

Mark : 80

- N. B. 1 Question No. 1 is compulsory
2 Solve any **three** questions out of remaining **five** questions
3 Assume suitable data if necessary
4 Diagram at appropriate places carries marks

- 1 Solve any four. 20
✓ (a) Name the theories of Leadership with example.
(b) Describe Impact speech.
✓ (c) Write short notes on lateral thinking.
✓ (d) Describe team working and team building.
✓ (e) Explain active listening and reflective responses.
- 2 In leadership skill how competency is develop. Explain in detail. 20
- ✓ 3 (a) Who is the effective Leader? Explain the treats of effective Leaders. 10
(b) Why 360^o feedback programs fail in organization? 10
- ✓ 4 (a) Write the Principles of effective communication with one example. 10
(b) Explain persuasion, facial expression, gestures by giving example foreach. 10
- ✓ 5 (a) What are the types of conflict in management? Explain in details. 10
(b) What are interpersonal skills? Discuss in details. 10
- 6 (a) Give the congruity Theory for attitude formation. 10
(b) How the lateral thinking is effective. 10
