

(3 Hrs)

Mark : 80

- N. B.
- 1 Question No. 1 is **compulsory**.
  - 2 Solve any **three** questions out of remaining **five** questions.
  - 3 Assume suitable data if necessary
  - 4 Diagram at appropriate places carries marks

1 Solve any four.

- (a) Name the theories of Leadership with example
- (b) Which are the skills required for leader
- (c) Write the strength and weaknesses of leader
- (d) What is attitude? Name the types of attitude with example
- (e) How you develop positive attitude.

20

2 In leadership skill how competency is develop.

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3 (a) What is Delegation. Explain the process of delegation.

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(b) Name the delegation theories. Explain any one.

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4 (a) Write the Principles of effective communication with one example.

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(b) Explain persuasion, facial expression, gestures by giving example for each.

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5 (a) Write types of conflict and explain by giving case study for any one.

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(b) Name the stages involved in Conflicts by giving one case study.

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6 (a) What is Beliefs? Explain it in details.

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(b) Write Martin Selimans theory.

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Module 6